



Evolution

Evolution is the result of an act that derives from the absence of a catalyst to become a Super Power

We saw the absence We identified the need We are the catalyst

Journey

Over 15 years of experience creating incredible value to brands in India and across the globe through right people, technology and intelligence

Delivery

We create **Brands**We lead **Digital**We serve **Technologies**We enable **Businesses**



EXPERTISE





Brand Services

- Strategy
- Communication
- Design
- Production
- Experiential Marketing



Digital Services

- Digital Marketing
- Web identity and information
- E-commerce
- Data Reporting
- SMM / SEO Services



IT Services

- Chat Bots
- CRM & CMS
- Data Analytics
- ORM
- GMB Services

THE TEAM





Nicky

Co-Founder, CEO
Sales and business development specialist with over 15 years of experience working with global markets and international brands.



Seshu

COO

Deep understanding of brand marketing, tech architecture, and business growth cycle with 15 years of experience.



Rishi

CDO

Eye for winning process flow from unit to shelf. Engaged in different brand journeys over 15 years in analysing business data.



CANIT

CREATING YOUR GROWTH PLAN



Build Brand

Communicate your vision

- Product Stories
- Brand Stories
- Culture Stories



Build Brand Community

Engage with interactions

- Nurture your inner-Circle to vouch
- Videos on thought leadership
- Community driven programs



Build Business

Drive ROI with Digital Marketing

- Customer Awareness
- Customer Acquisition
- Customer Retention & Advocacy

FEATURED IN



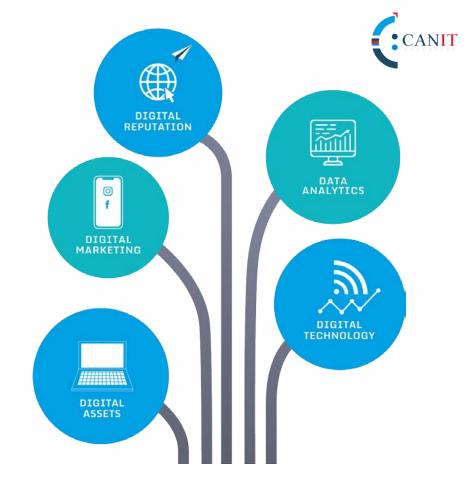




HOW WE BUILD GREAT BRANDS

Digital Growth Acceleration

We accelerate digital growth for brands using a 5-Point focus that ensures an end-to-end digital strategy and coverage



www.canit.in COMMUNICATION AUTOMATION NAVIGATION

1. Digital Assets

Online Collaterals

- Website
- Search Engine Optimisation
- Marketing collaterals like ebooks & blogs

Business Collaterals

- Brochures
- Product catalogs
- Newsletters
- White pages
- Digital reports

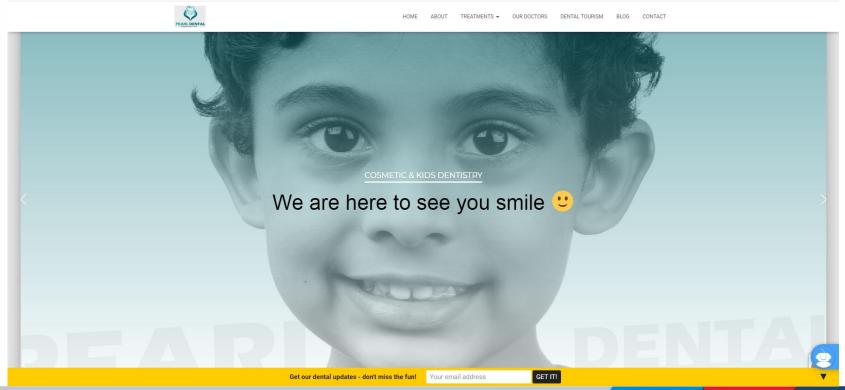
Social Collaterals

- Email Automation Setup
- Social Media Handles



Digital Assets Websites





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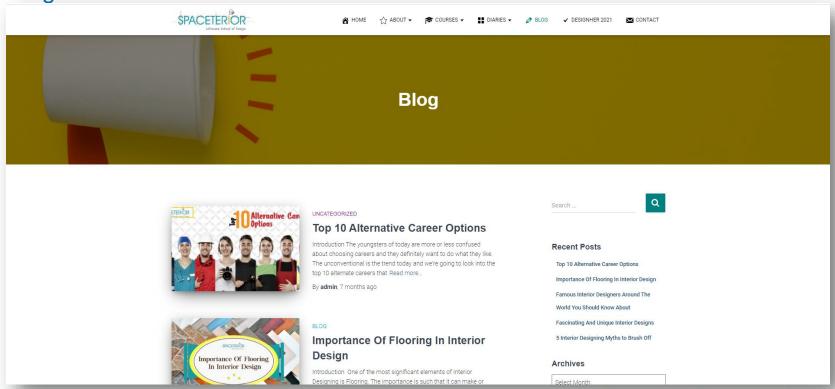
COMMUNICATION

AUTOMATION NAVIGATION

Digital Assets



Blogs



Digital Assets Social Media







Tata Consumer Products

SAIL – Steel Authority of India Ltd.

AUTOMATION NAVIGATION

2. Digital Marketing

Plan

- Audit brand's social media presence
- · Research relevant social media networks
- Brainstorm new tactics
- Develop content strategy and calendar

Act

- Devise campaigns
- Compelling content
- Interactive stories
- Brand user activations
- Influencer outreach
- Digital PR activities

Convert

- Make use of the relatable trends
- Digital advertising
- Lead generation campaigns
- Re-targeting advertising



Campaign Activities



Drive Awareness

We execute strategic digital branding on various digital platforms

- Social media Activity (SMO)
- Digital PR
- Content Creation
- Influencer Marketing

Drive **Acquisition**

We execute digital engagement and outreach programs

- SEO on Google Network
- Google My Business Listing
- Digital Advertisements
- Social Listening

Drive Retention

We ensure that your reputation online is managed using precise data and analytics

- Response Management
- Analytics Driven Decisions
- Technology Advances
- Automation & Workflows





Objective

The jewellery market in India is a buzz with new trends tirelessly changing its course in the blink of an eye. In such a competitive market, JCS Jewellers needed to strongly advocate its blend of traditional and modern designs with superior craftsmanship. The brand wanted to increase their reach, social presence and prowess of their unique designs in jewellery.

Solution

Devised social media campaigns in the following buckets.

Product Story – We spoke about the various type of jewels, quality, craftsmanship and exclusivity.

Brand Story – We had driven conversations on their brand values, history, associations, accolades and press.

People Story – We shared the experience of customers, founders and the employees of Brand JCS.

3. ORM

The scope of Online Reputation Management (ORM) is divided in the following areas.

- Brand listening & ORM
- Competition Listening
- Fake account management
- Publishing via ORM tool
- Keyword Listening
- Campaign Management
- Data Analytics for sentiment analysis



Social Listening DMI Finance - Case Study



Issue

Excessive negative chatter, poor google ratings, delayed customer care response

Objective

- Protect the reputation, find marketing insights, improve customer service and enrich content with data.

Solution

- Internet monitoring tool combined with advanced sentiment analysis working together to protect the brand, analysing audience opinions, and connect with potential customers.
- Prioritize neutralizing the panic state of the customer by bringing the negative sentiment to a neutral state. Effective reassuring first responses were drafted suited to different issues. Quick response sent out to followers within 10 min.



4. Data Analytics

Measure, track, and analyze all your website and social-media data to maximize online return-on-investment (ROI).

- Track Key Performance Indicators Users, Bounce Rate, Time on Page, Event Clicks, User Movement, Popular Product Pages, etc.
- Track and Measure User Behavior and Movement to Optimize your Website and Campaigns.
- Optimizing and Tracking of Marketing Campaigns – Find the right target audience and capitalize on it.
- 4. Track Conversion Ratios Newsletter signups, registrations, logins, video-views, web clicks, time spent on website, etc.



How Data Projects Work?



Data Sources

- Financial data
- Digital data
- Sales data
- Operations data
- HR data
- Customer data
- Survey results
- Market research
- Others

Data Cleaning Process





Visualize data to comprehend large data sets.



Build strategy dashboards



Ideating Strategy



This results in enormous amounts of data that are hard to translate into insights to help organizations get insight from this growing amount of data and to use analytics for competitive advantage.

5. Technology

The application of Digital Technology in the scope of marketing can be in the following ways.

- CRM Integration
- Omni-channel Chatbots
- Email Automation
- Feedback Systems



CRM Integration



Customer Relationship Management

- Who is my potential customer?
- Who has stopped purchasing recently?
- How should I communicate about my products in most effectively?
- · How is my sales looking these months?
- And what should I do for improving it?
- Answers to all this questions in a focused customer relationship management (CRM) solution.



Case Study Chat BOT

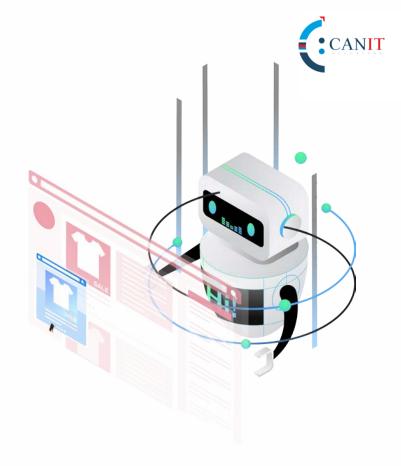
One of the world's largest Insurance brand catering to over 15 million customers spread across 167 cities with over 99K agents. It's one of the fastest growing insurance companies that has covered over 30 Million lives as of September 2020.

Challenge

Due to the pandemic, our client experienced drop in policy verification and collection.

Solution

A multilingual BOT was built to help users verify policy details, check policy due date, payment mode, update customer information and more. The bot was integrated with client systems. It has superior context based identification to help understand queries better.



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THANKYOU



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